## DEWAR SLOAN

B-202 Notes Strategy Engagement Update and Comments 02.10.2016

Organizations are more or less successful based on their **strategic agenda** for growth, performance and change. **People make strategy happen** through their engagement in everyday thought and behavior, and their focus on business results.

## Strategy Engagement

Roughly fifteen years ago, our research team explored the connections between socalled strategic narratives and the deeper engagement of individuals and teams. We defined strategy engagement as a function of five key elements:

- Intentional Learning and Discovery
  Mindset Open to New/Next Ideas
- Discretionary Effort and Innovation
  Readiness, Stretch, Persistence
- Commitment and Accountability
  Attention, Focus, Measure
- Appreciation, Respect and Influence
  - Shared Values, True Confidence
- Systems, Arrangement and Order
  Structures, Routines, Processes

These elements reflect on corporate culture and leadership, and they encompass the **leadership character that enables strategy direction, integration and execution**. Simply stated, organizations depend on talented people who are seriously engaged in the aspirations and navigation of their strategic agenda. **People make strategy happen**.

More ... for Discussion.